

## The second tranche in the sector's highest amount of

## 'Green Mortgage Loans'

## EUR 100 million additional loan from AFD to VakıfBank

VakıfBank and the French Development Agency (AFD) have reached an agreement on the disbursement of the second tranche of EUR 100 million within the scope of the 'Green Mortgage Project,' with the first 3 years of grace period and a total maturity of 10 years. With this agreement, the total disbursement amount will reach EUR 200 million, contributing significantly to the production of green houses.

"Leading the sector with its international funding sources, VakifBank has agreed with AFD for the second tranche of EUR 100 million following the disbursement of the first tranche of EUR 100 million within the scope of the 'Green Mortgage Project.' This project, amounting to EUR 200 million in total, is the largest in the Turkish banking sector and will be allocated to finance environmental friendly housing with high energy efficiency, certified as A and B energy certificates, in Turkey."

The signing ceremony of the agreement was hosted by VakifBank CEO Abdi Serdar Üstünsalih, and Olivier Gauvin, the French Consul General in Istanbul, and Cyrille Bellier, AFD Balkans, Middle East and Asia Director attended it. VakifBank CEO Abdi Serdar Üstünsalih said, "I am very pleased to have signed the loan agreement within the scope of the EUR 100 million 'Green Mortgage Project', which is the continuation of our successful cooperation with AFD. As you may recall, our first cooperation with AFD started with the 'Rural Development Project' in 2017 and was crowned with the 'Green Mortgage Project' in 2020. Now, we have signed an agreement for the second tranche of the 'Green Mortgage Project', which is very important for our country. I would like to take this opportunity to thank AFD officials once again for their support and trust in VakifBank and Turkey."

## "We support the acceleration of Class A certified housing production."

Üstünsalih emphasized that this loan is the largest "Green Mortgage" ever obtained in the Turkish banking sector and noted, "Furthermore, in the economic conditions of the global pandemic in 2020, we successfully disbursed the first tranche in the field of green mortgage. 10% of the first tranche was allocated for financing A EPC housing, while the remaining 90% was allocated to finance B EPC housing."



Üstünsalih stated that, "In the second tranche, we take this success one step further and increase the loan target we allocated for A EPC houses to 15%," and he concluded his statement with these words:

"This project has significantly boosted the production of 'A' energy-certified housing in our country, creating a butterfly effect in the mortgage sector. We are actively leading the Turkish banking sector, not only in international markets but also in sustainable banking, with the steps we have taken and the work we have done. I am delighted to see the growth of our sustainable loan portfolio."

Afterwards, French Consul General Oliver Gauvin emphasized the importance of France's climate policies, stating, "France is committed to making climate policy and participation in international climate negotiations one of its strategic priorities. Support for low-energy housing acquisition by households is a concrete priority of the economic cooperation action carried out by France, through the French Development Agency, with Turkey. After the success of the first financing tranche signed at the end of 2020, this new funding, which you have made official today, responds to efforts to stimulate the sustainable growth of a less energy-consuming and therefore lower carbon economy."

Cyrille Bellier, Director for the Balkans, Middle East, and Asia at AFD, highlighted the significance of the project and continued, "VakifBank has financed nearly 3,000 housing loans with A or B energy performance certificates in the higher energy efficiency housing segment after two years of implementation. The bank has successfully promoted A certified housing supply in the Turkish market to achieve the energy efficiency goals set by AFD. VakifBank's commitment and efforts in this project have made it possible to decrease energy-efficient housing offerings and facilitate the transition of the sector to more virtuous practices. I am delighted to renew this partnership once again, which responds to climate issues and benefits Turkish households."

Mersis Numarası: 0922003497000017 Finanskent Mahallesi Finans Caddesi No:40 Ümraniye- Ataşehir / İstanbul